

25 - 27 May 2016 | Jakarta Convention Center

40TH IPA
CONVENTION
& EXHIBITION



**“Shifting Paradigms in Indonesia Supplying
Energy in the New Reality”**

Innovation Norway is facilitating a Norwegian Pavillion at The IPA (Indonesia Petroleum Association) Convention & Exhibition 2016

The IPA Convex is the biggest annual Oil Gas Exhibition in Asia, which aims to promote and attract investments into Indonesia, showcases the latest technology and innovations, and supports the Indonesian government to identify and address major technical and non-technical challenges within the country's oil and gas industry. Last year event attracted over 22,000 visitors, 3,600 delegates from 26 countries and over 290 exhibitors. This will be a good platform for Norwegian oil and gas suppliers to showcase their products and services in the Indonesian market, expand business network with major oil & gas operators, contractors, and authorities within the oil and gas industry.

Despite decades of exploitation, Indonesia's oil and gas upstream sector remains one of the most attractive businesses in the world. Interest from foreign oil and gas companies in Indonesia remains strong. BP has invested a further US\$12 billion for the expansion of Tangguh onshore LNG plant; a number of major oil and gas operators are seeking extension for their exploration fields; Chevron, INPEX and ENI have also invested billion dollars to develop deepwater projects with other operators to follow. State oil and gas PERTAMINA, a key player in the market, plans to develop several infrastructure development projects to tap LNG market in the near future.

Significant opportunities exist particularly in frontier areas and offshore deepwater exploration (Eastern part of Indonesia), an emerging area in Indonesia, and one which the Indonesian Government is keen to focus much of its efforts on. Other opportunities also exist in Enhanced Oil Recovery (EOR) technology to increase oil production (32 potential oil fields for EOR), supply of subsea equipment & services, LNG receiving terminals and regasification facilities.



Participation Fee

As we are still waiting for the organizer to launch the booth sales, the final participation fee will be calculated when all cost details are known to us. At the meantime, we can only indicate a preliminary fee of approximately **NOK 6,250** per square meters (sqm) with a minimum take-up rate of 9sqm.

The price will include the following

- Designed booth
- Refreshment – free flow of beverages and light snacks during the exhibition
- Access to discussion lounge within the pavilion
- Support from Innovation Norway staff during the exhibition

Location of exhibition space within the pavilion will be allocated on first-come-first-serve basis.

To confirm your participation or interest, please contact Diah Noor (diah.ayu.wulansari@innovationnorway.no) no later than **8th April 2015**.