

# Nordic Nigeria Connect

## *Innovating for Change*

*The Nordic Embassies in Nigeria are pleased to invite you to Nordic-Nigeria Connect – a unique opportunity for partnership between Nordic and Nigerian actors to innovate for change. Target groups and beneficiaries of this initiative are Nordic and Nigerian companies, investors, government representatives and other organizations. Parallel session of business-to-business meetings will be organized for companies and stakeholders based on request.*

**Date:** 22-23rd of May 2019

**Location:** Radisson Blu, Victoria Island, Lagos, Nigeria

#NordicNigeriaConnect

**The event is free of charge. Kindly register to attend:**

[Nordic Nigeria Connect registration form](#)

### **PRELIMINARY PROGRAMME**

#### **Day 1: Making Innovation Happen**

During the past decades, the Nordic countries have developed a world-class innovation scene, creating a vast amount of attention from world leaders, entrepreneurs, investors and talents. By innovation we mean knowledge that is turned into new value in the form of products, services or new organizations in both private and public sector. That means everything from industrial robots, education tools, transport solutions and energy efficiency to leadership and business models. With a total population of less than 30 million, the track record of the four countries is impressive. Finland has given birth to the world's best (and free) education system. Sweden to innovations such as Bluetooth, Skype and Spotify and its capital Stockholm is currently producing the highest number of so-called 'unicorns' (or billion-dollar tech companies) per capita after Silicon Valley. Norway is innovating technology for oceans industries with Equinor in the lead. Denmark with innovations in the food, agriculture and processing sector lead by companies like Arla Foods/Dano. Nigeria is gradually emerging as a hotbed of innovations cutting across the financial services, agriculture, hospitality and entertainment. The efforts to diversify the Nigerian economy, job creation, rural and inclusive development will require innovative solutions. The power of collaboration and co-creation is key.

**08.30-09.30 Registration**

**09.00-09.30 High-level opening of event**

- His Excellency the Vice President of Nigeria (tbc)
- The Ambassadors of Norway, Finland, Sweden and Denmark to Nigeria

**09.30-10.30 Sharing the Nordic Innovation Experience**

**The secret of the Nordics – what are the pillars for a world-class innovation scene?**

Moderator: Olu Raheem, Business Finland

- Ericsson – Mr. Sean Cryan, Country Manager
- Scania – Mr. Fredrik Morsing, Managing Director Scania West Africa
- Equinor Nigeria – Mr. Heine Melkevik, Managing Director
- Nokia Nigeria – Richard Edet, Managing Director
- Ignitia (tbc)

**10.30-11.00 Networking coffee and tea break**

**11.00-12.30 Making Innovation Happen in Nigeria**

**How does an innovator go from conceptualisation, to creating a bankable project, to scaling-up in Nigeria?**

*Panel Discussion*

Moderator: Anthonia Adenaya Huard, Business Sweden and Chukwuemeka Fred Agbata, Co-founder GoDo Nigeria and tech journalist Channels TV and the Punch.

- Federal Government of Nigeria – Mr. Lanre Osibona, Senior Special Advisor to the President of Nigeria on Technology
- AfriLabs – The Largest Network of African Technology Hubs – Ms. Anna Ekeledo, Executive Director
- Springboard – Afro-Nordic Business Platform – Mr. Kingsley Ify, Co-founder and CEO
- Itzinya – Swedish Entrepreneurship Development Company – Mr. Manpan Wungak, CEO Itzinya Nigeria
- GTBank (tbc)
- National Information Technology Development Agency (NITD) (tbc)

**12.30-14.00 Nordic-themed Networking Lunch**

**14.00-15.30 Innovation and Learning in Nigeria****Towards Economic and Societal Development***Presentations by Nordic companies followed by Panel Discussion*

Moderator: Olu Raheem, Business Finland

- Council for Creative Education (CCE) Finland – Mr. Heramb Kulkarni, Head of Strategy and ICT Development
- Hofstede Insights – Mr. Egbert Schram, Group CEO
- Huippu Education – Ms. Anna Eghaghara, Advisor and VP Business Development
- Spider – Mr. John Owuor, Director

**15.30-17.00 Innovation and Transportation in Nigeria****Sustainable mobility in urban development – solutions for Nigeria’s rapid urbanisation***Presentations by Nordic companies followed by Panel Discussion*

Moderator: Anthonia Adenaya Huard, Business Sweden

- Scania – Mr. Fredrik Morsing, Managing Director Scania West Africa
- Sensys Gatso Group – Mr. Philip Wijers, Director Government Affairs
- Tramigo – Mr. Arto Tiitinen, Chief Executive Officer
- Arctic Securities – Razaq Jadgal, Founding Partner of Arctic Shipping AS
- Lagos Metropolitan Area Transport Authority (LAMATA) (tbc)

**18.00 Reception and Fashion Show****Nordic-Nigerian Fashion Revolution – the sustainable future of textiles**

- Finnish fashion designer Marita Huurinainen
- Beauty-by-Sweden, Oriflame Cosmetics

**Day 2: Energy Efficiency & Access to Financing Solutions (all sectors)**

Nigeria aims to transform from being a petroleum-products-import dependent country into one that is fully self-sufficient in local refining and a net exporter of petroleum products. Nigerian National Petroleum Corporation (NNPC) is currently supporting several projects driven by private capital in Upstream, Refining, Gas, Power and Renewable Energy. The country wants to generate 30% of its electricity via renewable sources by 2020. The Nordics are some of the leading countries that have managed to achieve over 80% renewable energy sources, harnessed the power of oil & gas energy and reached a high level of energy efficiency. The efforts to diversify the Nigerian energy sector will require innovative solutions. The power of collaboration and co-creation is key.

**08.30-09.00 Registration and Coffee****09.00-09.30 Key Note Addresses: Harnessing the Power of Oil and Gas****North Sea Experience and cost reduction achievements relevant for launching new projects in Nigeria**

- Equinor Nigeria – Mr. Heine Melkevik, Managing Director

**09.30-10.30 Sharing the Nordic Experience in Oil and Gas – Capacity and capabilities to implement new projects**

Moderator: Mr. Gulbrand Wangen, Director Africa, NORWEP

*Presentations by Nordic Companies*

- Wärtsilä Marine and Power Services Nigeria – Mr. Yusuff Wale, Business Development Manager
- ABB Nigeria – Mr. Hany Abd-ElAzim, Country Manager Director
- Atlas Copco – Mr. Raphael Kiandiko, Country Manager Nigeria
- TechnipFMC Nigeria – Mr. Sam-Ben Ohen, Business Development Manager
- NOV Oil and Gas Services Nigeria – Mr. Gregory Goldberg, VP, Business Development Africa
- BW Offshore – Mr. Woji Weli, General Manager
- DeepOcean – Mr. Maxime Cerramon, Africa Operation Director
- DNV GL Nigeria – Mr. Onyekachi Howard Omeni, Head of Section, DNV Maritime Oil and Gas Nigeria
- Aker Solution – Mr. Utomi Ebodaghe, Operational Manager Nigeria
- Nexans – Mr. Robert Kretschmer, CEO of Kabelmetal Nigeria Plc, a Nexans affiliate

**10.30-11.00 Networking coffee and tea break****11.00-12.30 Stimulating an oil and gas-based industrialization in Nigeria**

Moderator Mr. Gulbrand Wangen, Director Africa, NORWEP

*Panel Discussion*

- Local Content Board (tbc)
- LADOL – Mr. Jide Jadesimi, Executive Director Business Development
- Equinor Nigeria – Mr. Heine Melkevik, Managing Director
- ABB Nigeria – Mr. Hany Abd-ElAzim, Country Manager



- Atlas Copco - Raphael Kiandiko, Country Manager Nigeria
- TechnipFMC – Mr. Mario Lagunes, Country Manager
- Total (tbc)
- Shell (tbc)
- Svenska Petroleum Exploration (tbc)

**12.30-14.00 Nordic-themed Networking Lunch**

**14:00-14.30 Key Note Addresses: Renewable Energy**

**Status, opportunities and the way forward in rural electrification focusing on off-grid solutions**

- Rural Electrification Agency – Dr. Victor Ose, Special Adviser to the Executive Director

**Sharing the experience on creating off-grid renewable energy sources**

- ABB Nigeria – Hany AbdEl-Azim, Country Manager Director

**14.30-15.30 Renewable energy as a response to rural development in Nigeria**

Moderator: Dr. Wiebe Boer, CEO, All On

*Presentations by Nordic companies followed by Panel Discussion*

- Solar Village – Mr. Shantanu Dutta, Head of Global Sales
- Sweborg (tbc)
- Stella Futura (tbc)
- Rural Electrification Agency – Dr. Victor Ose, Special Adviser to the Executive Director
- Arnergy – Mr. Femi Adeyemo, Chief Executive Officer
- Sterling Bank (tbc)
- GVE-Group (tbc)
- Kusamotu & Kusamotu

**15.30-15.45 Key Note Address: Access to financing solutions in all sectors**

- Nigerian Investment Promotion Commission – Ms Yewande Sadiku, Executive Secretary/CEO

**15.45-17.00 Access to financing solutions in all sectors – what Nordic instruments are available for Nigeria?**

Moderator: Honorary Consul General of Norway and CEO of Marine Platforms, Taofik Adegbite.

- Norwegian Export Credit Guarantee Agency or Eksport Credit Norway (tbc)
- Norfund – Anders Blom, Investment Manager
- Swedish Export Credit Agency, the Swedish Export Credit Corporation, Swedfund – Ms. Anthonia Adenaya Huard, Regional Director Business Sweden North & West Africa
- African Finance Corporation, Oliver Andrews, Executive Director & Chief Investment Officer
- Federal Ministry of Finance (tbc)
- Arctic Securities – Mr. Ilias Salem, Director
- AION Sigma – Mr. Joakim Hedenstedt, COO and Co-founder

**18.00 Nordic-Nigerian Sounds - creative nations, music and innovation**

Swedish artists [Sabina Ddumba](#) and [Kim Cesarion](#) in collaboration with Nigerian artists for a music session connecting creativity (Enjoy and listen through the Spotify link!)

**Contacts:**

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