



Turning Risk Into Opportunity

An Introduction to the African Trade Insurance Agency (ATI)

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About ATI: Who we are

Africa's Multilateral Guarantee Institution

- One of Africa's largest Development Finance Institutions
 (as measured by portfolio size)
- One of Africa's Most Robust Financial Institutions
 Highest Rated Insurer in Africa. Rated A/Stable (S&P) & A3/Stable (Moody's)
- Africa is in ATI's DNA
 Members include AU member states, non-African states, private corporations, regional and international institutions. With offices in 6 countries, ATI has been guaranteeing cross-border trade and investments since 2001
- Focused on Development Impact in ATI Member Countries and on ATI's commercial success. ATI currently insures an average of 1 to 2% of member countries' GDP annually
- Preferred Creditor Status (PCS) with African Member States

About ATI: What we do

ATI can insure the full spectrum of debt or equity investments across Africa



- Non-honoring of sovereign & sub-sovereign
- Confiscation, Expropriation, Nationalization
- Arbitration award default
- Currency inconvertibility/ Transfer Restriction
- War, civil war, Terrorism



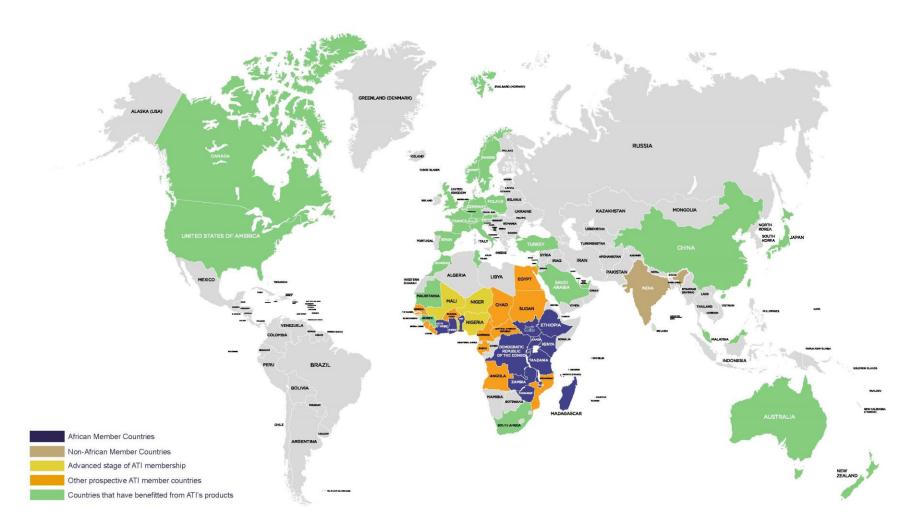
- Insolvency
- Non-payment (protracted default)
- Refusal to pay



- Contract bonds (bid bonds)
- Performance bonds, etc.

About ATI: Where we Operate

ATI currently has 15 African member countries but we can operate across Africa & we support global trade & investments (Ghana is the newest member country)



ATI in the Energy Sector: What we offer

 Africa Energy Guarantee Facility (AEGF) - launched in March 2018 by the European Investment Bank (EIB), Munich Re and ATI

This facility provides ATI with additional underwriting capacity to support eligible projects across Africa

 Regional Liquidity Support Facility (RLSF) started in 2017, with the support of the German Development Bank – KfW.

This is a liquidity support facility set up to support small and medium sized renewable energy projects in ATI member countries that have signed an MoU with ATI

- The Transparency Tool launched in June 2019 at the Africa Energy Forum
 This is an online platform that will track the payment behavior of public utilities to IPPs
 operational within countries that have signed the RLSF MoU
- List of some of the Power Projects supported by ATI
 - ✓ The Kipeto wind farm and the Lake Turkana wind project in Kenya
 - ✓ Gigawatt Global solar PV in Burundi
 - ✓ GET FiT Zambia solar tender.

ATI Contacts

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